

# IOANNIS KALIENTZIDIS

## CURRICULUM VITAE

### PERSONAL DETAILS:

**Date of Birth:** 13/11/1995  
**Place of Birth:** Thessaloniki, Greece  
**Marital Status:** Single  
**Residence:** 54 Kanari street, K. Toumpa, 54453, Thessaloniki, Greece  
**Telephone:** (+30) 2310944811 (landline) / (+30) 6984125191 (mobile)  
**E-mail:** [john.kalientzidis@gmail.com](mailto:john.kalientzidis@gmail.com)  
**Nationality:** Greek  
**Army Service:** Fulfilled

### ACADEMIC RECORD

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#### MASTER OF SCIENCE:

**09/2019-09/2020:** Master Degree of Science in Economics  
KU Leuven, Campus Leuven, Belgium  
Faculty of Economics  
Final Degree: 14.45/20 "Cum Laude"  
Master Thesis: "Tax Rate and Welfare Expenditure Interaction Among Eastern European Countries"  
**Supervisor:** Dr. Geert Jennes

#### UNDERGRADUATE EDUCATION:

**09/2013 – 06/2018:** Bachelor Degree (Ptychio) in Economics (Stream: Economic Theory and Policy)  
Aristotle University of Thessaloniki, Greece  
Faculty of Law, Economic and Political Sciences, School of Economics  
Final Degree Grade: 9.09 out of 10 "Excellent" (20/07/2018)  
**Graduation Ranking:** Admitted 2<sup>nd</sup> out of 310 incoming students  
Graduated 4<sup>th</sup> out of 192 graduates

#### ERASMUS STUDENT EXCHANGE PROGRAMMES:

**05/02/17 – 27-06/17:** ISEG Lisbon School of Economics & Management, Portugal  
**Courses:** Monetary Economics, Operational Management, Growth Policies

#### UPPER SECONDARY EDUCATION:

**09/2010 – 06/2013:** Stream: Technological, (Circle: Informatics and Services)  
30<sup>th</sup> General Lyceum of Thessaloniki, Thessaloniki, Greece  
Apolytirio Grade: 18.6 out of 20 "Excellent" (27/06/2013)

#### LANGUAGES:

- **Greek:** Native
- **English:** IELTS Overall Band Score: 7.5 (24/09/2018), Michigan ECPE (26/11/2011)
- **French:** DELF B2 (28/10/2015)

#### APTITUDE TESTS:

**GRE:** 159/170 (Quantitative)

#### COMPUTER SKILLS:

**Ms Office:** Unicert Primary (26/01/2018)  
**Economic Software:** Stata, MATLAB, R, EViews

## **PUBLICATIONS:**

Ntentas R. & Kalientzidis I., "The Refugee Crisis & a Viable Alternative Approach" Proceedings of the 6<sup>th</sup> International Students Conference of the Association of Economics Universities of South and Eastern Europe and the Black Sea Region, Russia (11-17/09/2016), pages 264-286, <http://www.asecu.gr/files/asecu-youth/7th-conf/537-ntentas.pdf>

## **CAREER RECORD**

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- 01/11/22-21/07/2023:** DRAXIS- Environmental Technologies  
54-56 Themistokli Sofouli Street, 54655, Thessaloniki, Greece  
Tel: +302310274566, Fax: +302310253819
- Position:** **Exploitation Project Manager**
- Tasks:** Responsible for the continuous exploitation of project results during the lifetime of the project, for both EU funded projects (Horizon Europe) and Greek National projects. Participation in take-off meetings, along with partner meetings. Design and host of exploitation workshops dedicated to project stakeholders. Drafting of mid project and final deliverables to European and National Bodies. In addition, conceptualization and drafting of technoeconomic reviews for potential investment opportunities after the end of the project. Participation in conferences and publication of project results in scientific journals.
- 05/2021-09/2021:** Aristotle university of Thessaloniki  
Faculty of Law, Economic and Political Sciences, School of Economics
- Position:** **Teaching Assistance in Macroeconomics for the Bachelor of Economic** (160 Hours)
- Tasks:** Assistance in the preparation of two Macroeconomic Courses, Macroeconomics II (2<sup>nd</sup> Semester) and Monetary Economics (8<sup>th</sup> Semester). Teaching (46 hours) of tutorials for the use of EViews for empirical analysis and the use of DSGEs models in the macroeconomic literature. Supervision of the final exams and assistance in the provision of the final grades.
- 01/09/21-31/10/22:** Deloitte-Deloitte Alexander Competence Center (DACC)  
VEPE Technopolis – Building 72, 55535, Pylaia-Thessaloniki, Greece  
Tel: +30 2310 406500
- Position:** **Junior Transfer Pricing Consultant**
- Tasks:** Assistance in the preparation of transfer pricing documentations and structures, through counterfactual analysis from a firm level database. In addition, market, firm and profit indicators analysis and assistance in the draft of the search analysis used to find comparable companies from the aforementioned database.
- 03/07/18 – 30/09/18:** DRAXIS- Environmental Technologies  
54-56 Themistokli Sofouli Street, 54655, Thessaloniki, Greece  
Tel: +302310274566, Fax: +302310253819
- Position:** **Market Analyst**
- Tasks:** Created a dissemination plan for a company project  
Analysed market about the agricultural insurance companies that operate worldwide
- 01/12/17 – 28/02/18:** Central Securities Depository SA, Department of Thessaloniki  
16-18 Kantouni Street, 54625, Thessaloniki, Greece/ Tel: +302310567667, Fax: +302310530455
- Position:** **Market Analyst (Intern)**
- Tasks:** Data collection on a daily basis for the indexes of the stock market of 19 countries in Europe and the Middle Eastern Region  
Published daily reports concerning the economy and economic stability of countries in the Middle Eastern Region

## SCHOLARSHIPS AND GRANTS

11/2019-11/2020

*George & Victoria Karelia Foundation* Scholarship for Master Studies in KU Leuven, Belgium

### SEMINARS/CONFERENCES:

- **16-17/09/2021:** PhD workshop of the Central, East, and South-East European PhD Network (CESEENet) in ECONOMICS, MANAGEMENT and FINANCE, Odessa National Economic University  
**Presentation:** *Models allowing the financial and banking sector of the economy: a study of the recent pandemic crisis and the European policy in the European Monetary Union*
- **26/05/2018:** Black Sea and Eastern Mediterranean Academic Network-BSEMAN, Aristotle University of Thessaloniki, Thessaloniki, Greece  
**Topic:** "Founding Conference of BSEMAN"
- **20-27/08/2017:** ASECU Youth, Aristotle University of Thessaloniki, University of Macedonia  
**Topic:** "7th ASECU Youth International Conference and Summer School: History is back. Institutional Socioeconomic & Business Challenges in a rapidly changing world".
- **02-04/11/2017:** Alexander Technological Educational Institute of Thessaloniki, CIHEAM Agricultural Mediterranean Institute of Montpellier, National Institute of Agricultural Research, Thessaloniki, Greece  
**Topic:** 10th FONCIMED International Conference "Land tenure as an asset for territorial development and the sustainability of rural communities"
- **01/11/2017:** French Institute of Thessaloniki, Thessaloniki, Greece  
**Topic:** "Ethics in food consumption: constructing new forms of relationship between urban and rural environments in the context of Solidarity Economy"
- **04-08/05/2016:** ThessISMUN, Thessaloniki, Greece  
**Topic:** "15<sup>th</sup> ThessISMUN"
- **26/11/2015:** French Institute of Thessaloniki, Thessaloniki, Greece  
**Topic:** "Democracy, economic models and social policies"
- **15-19/04/2015:** ThessISMUN, Thessaloniki, Greece  
**Topic:** "14<sup>th</sup> ThessISMUN- 2<sup>nd</sup> Committee of the General Assembly at Thessaloniki International Student Model United Nations"
- **28/03/2014:** EUNIC Thessaloniki, Metropolitan Development, Thessaloniki, Greece  
**Topic:** "Think Social. Act Business"
- **13-14/02/2014:** Aristotle University of Thessaloniki, Thessaloniki, Greece  
**Topic:** "Which Greece?"